



everyone's family



WHOLESALE TRADE INDUSTRY



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Wholesale Trade Industry

The Wholesale Trade Industry is the twelfth largest employing industry in Australia. This industry employs 425,000 (or 3.7% of the workforce) as at November 2011.

WHOLESALE TRADE SERVICES INDUSTRY SECTORS	Weekly Wage
Specialized Industry & Machinery Wholesale	\$1,200
Other Machinery & Equipment Wholesale	\$1,100
Timber & Hardware Goods Wholesale	\$1,000
Pharmaceutical & Toiletry Wholesale	\$958
Motor Vehicle & Vehicle Parts Wholesale	\$920
Furniture, Floor Covering & Other Wholesale	\$900
Mineral, Metal & Chemical Wholesale	\$860
Textile, Clothing & Footwear Wholesale	\$838
Grocery, Liquor & Tobacco Wholesale	\$800
Agricultural Product Wholesale	\$770
Commission Based Wholesale	\$769

Industry Facts!

Industry Overview:
Workforce size = 3.7%
Workforce numbers = 425,000

Employment by gender:



TOP TWENTY: Wholesale Trade Jobs

Sales Representatives	30,400	Office Managers	10,500
Storepersons	28,700	Retail Managers	10,400
Advertising & Sales Managers	22,700	Packers	8,300
Purchasing & Supply Logistics Clerks	18,300	Bookkeepers	6,100
Importers, Exporters & Wholesalers	16,100	Transport & Dispatch Clerks	5,900
Technical Sales Representatives	13,000	Metal Fitters & Machinists	5,900
Accounting Clerks	17,700	Delivery Drivers	5,500
Truck Drivers	12,700	Motor Vehicle & Vehicle Parts Salespersons	5,000
Sales Assistants	12,600	Accountants	4,900
Forklift Drivers	12,500	Chief Executives & Managing Directors	4,900

Employment Growth:
1.1% or 23,800 (five years to 2015/16)

Job Pathways

Stream	Certificate II	Certificate III	Certificate IV	Diploma & Advanced Diploma
Financial Services	Counter Sales Assistant Telephone Salesperson Customer Service Officer	Counter Sales Assistant Telephone Salesperson Sales Representative Customer Service Officer Wholesale Purchasing Telemarketer		