

Sam Samples



Career

Profile

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In partnership with  
[www.mycareermatch.com.au](http://www.mycareermatch.com.au)  
career assessment specialists

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What's next...



## Choose a career that's right for you

The secret to having a fun and exciting career lies in matching your personality style to careers you'd love the most.

Suitability for a career is determined by a number of factors, including your personality style. If you choose a career based on your strengths and personality you will enjoy your job and be happier at work. When your strengths match the job it's a 'good fit'. Employers call these your employability or transferable skills.

In our research, we've found that people are most successful when they are in jobs that allow them to use their natural strengths. Knowing your personality style is one of the best ways of finding out what you are good at, and the careers that best match.

## You are unique

Each of us has great potential, and each personality style has its own unique strengths and weaknesses. You have your individual talents, what you're good at, how you like to do things and what you enjoy most. These can be different from your family and friends and that's what makes you unique.

We all have different strengths and being clear on those strengths can help you to decide what you want to do at school, TAFE or university. Knowing your strengths can help you choose a career and even how you spend your spare time. But that's not all.

When you use your strengths, you start to build your self-esteem. This is because using your strengths gives you a feeling of positive energy and gives you the confidence that you are doing something well.

## Get ready for work and for life at RMIT

You already know that when you go to university, everything will change. But you want it to be the right kind of experience – one that prepares you for work and for life. At RMIT you'll graduate with so much more than a piece of paper. We know that your potential is limitless, so we give you a learning experience to match. Visit [rmit.edu.au](https://www.rmit.edu.au) and find out what a future at RMIT will do for you.

## Four Personality Styles

MyCareerMatch uses four style identifiers, (D) DRIVER, (P) PROMOTER, (S) SUPPORTER and (A) ANALYSER. When blended together in varying percentages, these four personality styles make us who we are.

### **D** Driver

**Drivers are Adventurers** – strong willed, practical and decisive. They are action oriented and results driven. Drivers like to lead and win every challenge.

### **P** Promoter

**Promoters are Socialisers** – outgoing, fun and charming. They are great communicators who inspire others with their imagination.

### **S** Supporter

**Supporters are Helpers** – kind, dependable, and practical. They are easy to get along with and enjoy helping people.

### **A** Analyser

**Analysers are Thinkers** – great with facts and numbers. They are well-organised, strive for accuracy and like to pay attention to details.



## Congratulations you are a

Dominant Style

Backup Style



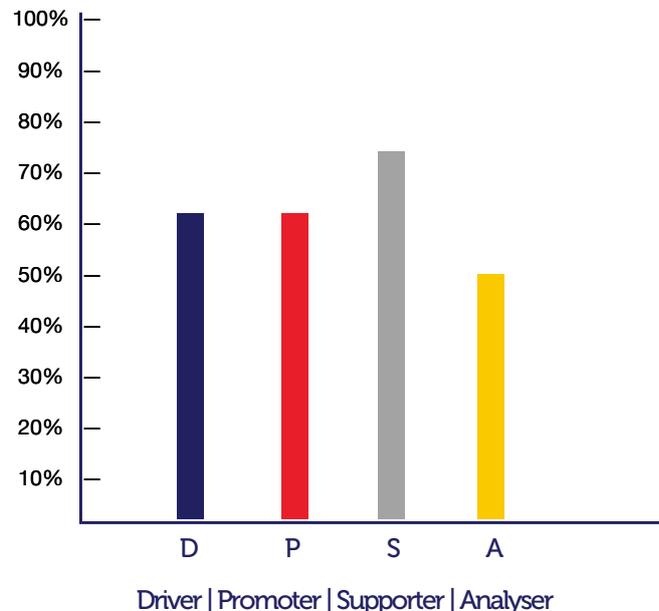
**Supporter**

**Driver**

There is no right or wrong style, and one style is not better than another. The way you like to do things may not be the same as others. This doesn't make them better or worse, just different.

Life and careers are all about relationships. How you get along with your friends, partners and the people you work with will determine how well you do.

## Your Personality Graph



All styles can succeed or fail. What's important is what you do with your talents and the skills and education you receive.

People are a blend of all four styles and each style has its own level of strength. This graph indicates how strongly each style influences your personality. The highest is your **Dominant** style. This is the one that governs how you behave most of the time.

The second highest is your **Backup style**. It's like your co-pilot and kicks in when there's a need for balance and sound decision making. When styles are of equal percentage the order to determine your style is D, P, S then A.



## Your Supporter Driver style

Supporter Drivers are caring people who accept others for who they are and are great organisers. You like to check things out first and don't really like it when things change. You are easy to talk to and a great listener who is ready to help others even if you are busy and don't really have the time. You won't rush into making a decision because you like to think about it first. Your easy going nature makes you a friendly thoughtful person who is strong on relationships and has lasting friendships.

You are patient and a wonderful team player who doesn't need to be the centre of attention. Your loyalty and dependability are your strengths. If you say you'll do something you do it. When required you are ready to step up to the plate and take charge. You enjoy a challenge and a chance to be in charge and in control. You are a good thinker who figures out the best and easiest way to do things and then gets on with it.

You don't like people who are all talk and no action and you believe that hard work and dedication are essential to success. You don't need to rely on others and you're always ready to do the job yourself. This independence is a good quality of yours. You think ahead and figure out the various steps of how to do things before you start. Once you start you become wrapped up and focused on the outcome, so much so that you'll stay up all night to finish it. You like to do things your way and your motivation is driven by the success of finishing what you started.

## Words that describe you

Consistent, efficient, practical, reliable, systematic, straightforward, dependable, detailed, independent, action-oriented, hard-working, thorough, reliable.

## Your work-related strengths

- Great energy and drive to get things done and be productive
- Ability to cooperate and create good relationships with others
- Practical and realistic attitude
- A talent for working with facts and details
- Nurturing and helpful nature
- Decisiveness and stability
- Strong organisational skills and work ethic
- Loyalty and belief in the value of dedicated work
- Sense of responsibility – you can be counted on to do what you say you will do
- Ability to follow established routines and procedures
- Commonsense and realistic approach to doing things

## The qualities you bring to a job

- You show patience
- You demonstrate loyalty
- You are a great listener
- You are extremely work focused
- You complete assignments
- You are hard-working and dependable
- You are task-oriented
- You enjoy troubleshooting
- You get results
- You make decisions

**S****D**

## Your ideal job environment

Supporter Drivers are best where:

- Standards and methods are established
- Long-standing relationships can be developed
- They receive recognition for tasks done well
- People can be dealt with on a personal basis
- Being part of a team is required
- Challenges and rewards exist
- They can delegate and manage
- They can make decisions
- Results and accomplishment are rewarded

## Things you like

- When people work together and get along
- To work on one thing at a time
- Ideas that work and are easy to execute
- To finish what you start
- When people appreciate you
- To think about the future
- New ideas
- To make things happen
- To show you can do it for yourself

## What you are good at

- Being sincere
- Being even-tempered
- Emphasising loyalty
- Building relationships
- Seeing an easier way of doing things
- Providing dependability
- Being a team player
- Making others feel important
- Overcoming obstacles
- Pushing the group ahead
- Accepting challenges
- Maintaining the focus on goals

## What we admire about you

- You are a caring person
- You don't rush into decisions
- You like to know what to expect
- You do things step by step
- You go out of your way to get along with people
- You are a good listener
- You will always follow through
- You are easy going
- You are a trusting person
- You give people the benefit of the doubt
- You need time to yourself to recharge
- You are a determined person
- You have confidence in yourself
- You can't be pushed into doing something that you don't want to do
- You set your mind on something and go after it



S D

## How you make a difference

You make a difference by “being yourself”. Being yourself means using your strengths and the things you’re good at. But being yourself is not enough. You also need to have skills and qualifications so that you can use your personal strengths to be the best you can.

People with an SUPPORTER DRIVER style similar to yours make a difference by:

### Caring

You are genuinely concerned about others and will come to the aid of those less fortunate or in distress. You make a difference by helping to create a kinder, more sympathetic and environmentally friendly place to live and work.

### Catching on quickly

You make a difference by catching on quickly about how to do a job or what a project needs. You value the skills you have and those of others and are ready to employ their expertise to achieve the outcome you seek.

### Resolving conflict

Your natural style is to avoid conflict and you do your best to make sure that stress is not part of your life. The difference you make is to be the peacemaker, accommodating and thoughtful.

### Keeping it simple

You make a difference by using your natural talent to produce timetables, plans and goals. You make things easier by simplifying procedures. You have an ability to identify the steps needed to implement a plan and to set out the things that need to be done.

### Being in control

Your natural administrative skills help you to make a difference, utilising your organisational skills and your tendency to be tidy and have “to do” lists and checklists.

### Being friendly

You make a difference by making sure that everyone is involved and no one is left out. You contribute positively to the team. Your friendly nature makes you a fun person to have around and one who can solve conflict and ensure harmony.

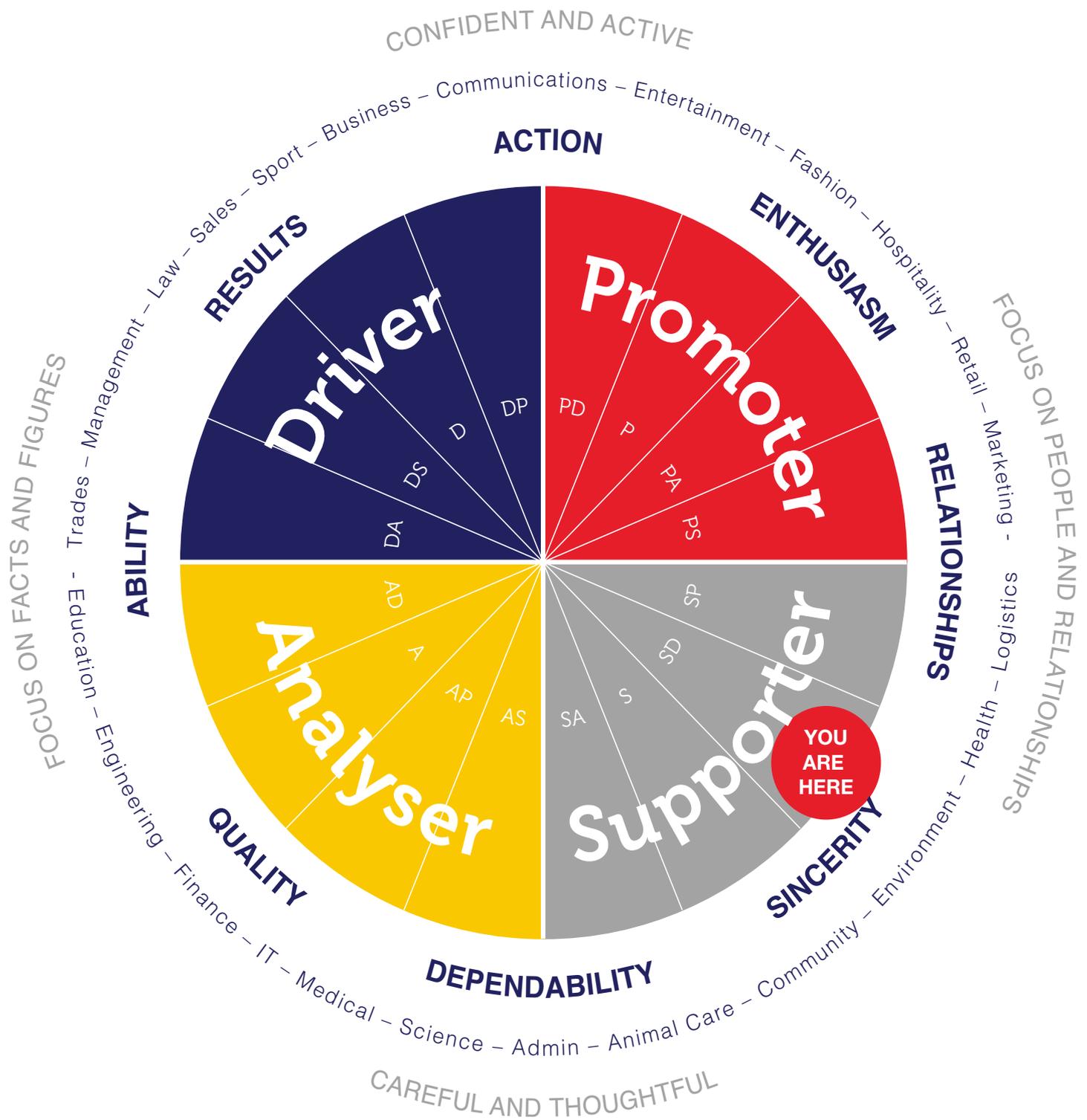
### Setting high standards

Your natural instincts to win mean that you set high standards for yourself and others. You make a difference by encouraging others to be the best they can be and not to expect anything less than success. You respect loyalty and hard work.

### Solving problems

You are a natural and gifted problem solver. You make a difference by being able to get to the core of a problem and provide solutions that work. You see the problem as a challenge rather than a setback, and this gives you the clarity to see through it.

# Your career personality map



## How to interpret your career personality map

The Map is divided into the four MyCareerMatch styles, DRIVER | PROMOTER | SUPPORTER | ANALYSER | and combinations of each style (DA, DP, DS etc.). Your style is shown as 'YOU ARE HERE'. The outer circle represents 'what you focus on' and 'how you approach life'. A Driver focuses on facts and figures and is confident and active; a Supporter focuses on people and relationships and is careful and thoughtful. The middle circle shows examples of careers that match your strengths. The inner circle represents 'what's important to you' – for Drivers it's results and for Promoters it's enthusiasm.

# Your top career interest area recommendations

## Here's why we recommend these interest areas for you

You are a relationship builder, dedicated to fostering loyalty and trust in order to extract a positive and productive result. Your preference for a highly sociable work environment couples well with your calming influence. You enjoy the exchange of ideas and knowledge, and you're great at thinking outside of the box and establishing networks. These characteristics make you perfectly suited to careers where you are working with people and get to utilise your high-level interpersonal skills.

*Click the interest area to explore our courses*

## Building



Learn a trade, discover project and construction management, or delve into property and valuation when you study building.

- Building and trades
- Construction management
- Environment and planning
- Project management
- Property and valuation
- Surveying and geospatial sciences
- Sustainable practices
- Urban design
- Workplace health and safety
- Building short courses

## Engineering



Explore a wide range of disciplines, spanning civil and mechanical, electrical and chemical, aerospace, biomedical and software engineering.

- Advanced manufacturing and mechatronics
- Aerospace engineering and aviation
- Biomedical engineering
- Chemical engineering
- Civil engineering
- Computer engineering
- Electrical and electronic engineering
- Engineering management
- Environmental and sustainable engineering
- Mechanical and automotive engineering
- Surveying and geospatial science
- Telecommunications engineering
- Engineering short courses

## Game Design



Design interactive worlds using industry-quality technology and the best software, so you can turn your passion into a career.

- Animation
- Games and interactive media
- Game design short courses

## Information Technology



From computer science to software engineering, studying IT will help you gain essential knowledge and skills that apply to any business.

- Computer science
- Information and security
- Information systems
- Information technology
- Software engineering
- Information technology short courses
- Online IT short courses

## Social Sciences



Join a uniquely human field and discover fulfilling career options in politics and policy, languages, social and community work, and more.

- Community services
- Environment and planning
- International studies
- Languages, translating and interpreting
- Psychology
- Public policy
- Social work
- Urban design
- Social sciences short courses



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## Study@RMIT

Get in touch with our friendly staff at [Study@RMIT](#), who are ready to answer any questions you have about courses, applications, pathways and important dates for local and international prospective students.

## Contact us

Address: 330 Swanston St, Melbourne, VIC, 3000  
(corner La Trobe Street)

Location: Melbourne City campus, Building 22

Available contact hours: Monday to Friday,  
8.30am - 5.30pm

Call us on +61 3 9925 2260

[Local student online enquiries](#)

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